

Advancing Productivity, Innovation, and Competitive Success

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### Message from the President

Greetings once again,

We are ready for a new "APICS Year". Your local board has been meeting even while you were on vacation. We are attempting to develop opportunities for furthering your education and increasing your value this year.

We have looked into our crystal ball to come up with topics we think will have interest. We know you have some ideas of your own, so please share them so we make the best use of your time and ours.

We have several new members this year and we urge them to take an active part in our chapter. Please attend our Professional Development Meetings to meet your fellow members and share ideas, problems, and maybe even a few laughs.

The time we have in this life is a valuable asset and sharing it with others multiplies this value.

Regards,  
Larry Pascoe, CPIM, C.P.M.  
APICS East Texas Chapter President

### Chapter Board Members 2010-2011

We are proud to announce our board members are returning for the new Board Year 2010-2011. Here is our contact information.

Larry Pascoe [LarryPascoe@thecrosbygroup.com](mailto:LarryPascoe@thecrosbygroup.com)  
 Claire Dayton [Claire.Dayton@gdsatcom.com](mailto:Claire.Dayton@gdsatcom.com)  
 Tom King [TomKing@thecrosbygroup.com](mailto:TomKing@thecrosbygroup.com)  
 Teri Gonzalez [Teri.Gonzalez@gdsatcom.com](mailto:Teri.Gonzalez@gdsatcom.com)  
 Tammie Pascoe [tpascoe@kilgore.edu](mailto:tpascoe@kilgore.edu)

### Chapter Events

#### Professional Development Meeting

Please join us for our **September PDM** on Sept 21st at 5:30pm at **The Jalapeño Tree Mexican Restaurant** in Longview.



Please note our **NEW TIME**. We are trying to be responsive to our members who requested an earlier meeting time. We will meet at 5:30 to mix and mingle and 6:00 for dinner. As always, there is **NO COST** to attend our PDMs. Our meetings are free. Your only expense is your food or drink if you decide to order from the menu.

Our topic for the evening will be **ABC Classification for Inventory and Analysis**. ABC classification is a system where parts are grouped in classes like A, B or C, based on order of importance.

Way back in 1890, Vilfredo Pareto, an Italian economist, observed that a large part of the wealth was controlled by a small number of people and vice-versa. This observation later evolved into the concept where almost anything can be sorted by importance, starting with the vital few to the insignificant many. We call this the 80/20 rule and we will show you how to this can apply to inventory, purchasing, sales and more.

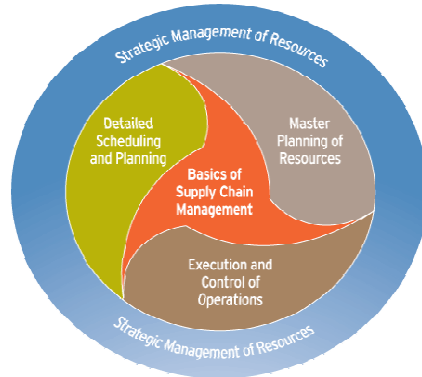
Members and non-members are invited to attend. Feel free to bring a guest. Please RSVP to any Board Member, or

[Click here to sign up now!](#)

## Certification

### Certified in Production and Inventory Management (CPIM)

We recently wrapped up exam review classes for **CPIM**. During the past year, we covered the following:



- Basics of Supply Chain Management
- Master Planning of Resources
- Detailed Scheduling and Planning
- Execution and Control of Operations
- Strategic Management of Resources

We would like to applaud **Bud Davis**, Supply Chain Manager with **J-W Manufacturing** who has passed all five exams to earn his **CPIM** designation.

Pursuing your APICS CPIM designation shows your commitment to your profession. Congratulations to you, Bud, and all the students who participated in this year's series of classes.

*"In order to succeed, your desire for success should be greater than your fear of failure."*  
**Bill Cosby**

*"If you think you can, you can. And if you think you can't, you're right."*  
**Henry Ford**

## One-time Offer

### APICS CPIM Recertification Exam

The **APICS CPIM Recertification Exam** is a one-time opportunity for individuals whose CPIM credentials have expired. You now can reclaim your credential. Instead of taking all five CPIM exams again, candidates are able to renew their certifications by taking only one exam.

The new exam will include 30 questions taken from the following CPIM Modules: DSP, ECO, MPR and SMR and will have a total of 120 multiple-choice items delivered in a three-hour exam.

Now is a good time to recertify and keep your designation current. Click below to learn more for about your eligibility requirements, exam dates and to download a registration form.

[Click here to learn more.](#)

#### *Did you know:*

*According to Purchasing.com, APICS certification designees earn 9 percent more than their uncertified counterparts?*

## Hot Topics

### APICS International Conference & Expo

**2010 APICS International Conference & Expo**  
October 18-20, 2010  
Las Vegas, Nevada, USA  
Wynn Las Vegas  
**Learn more or register today.**